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News @ NEC BNS

NEC BNS achieves Cisco VPN/Security Specialization

The VPN/Security Specialization recognizes partners for their knowledge and expertise in selling, designing, installing and supporting a network security solution.

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PRESS ROOM

Company Information

NEC Business Network Solutions, Inc. Completes North Shore-Long Island Jewish Health System Voice and Data Communications System Upgrade

Network allows for state-of-the-art patient services and exceptional care at the nation's third largest, non-profit, secular healthcare system

Irving, TX, July 23, 2002 NEC Business Network Solutions, Inc. (NEC BNS), a leading systems integrator and NEC America's direct sales and service organization, announce today that it has successfully completed deployment of a broadband, multi-service network at the North Shore-Long Island Jewish Health System. The newly installed network converges voice, data and video platforms to facilitate multimedia application. The multi-million dollar project connects 40-sites, including all 18 North Shore-LIJ Health System hospitals, allowing for seamless communication and data transfer over one common platform.

A recipient of the prestigious Ernest A. Codman Award for Network Excellence by the Joint Commission for the Accreditation of Healthcare Organizations, the New York-based health system fulfills its mission to set "new standards in healthcare" by offering high-quality, affordable healthcare to more than five million people on Long Island, Queens and Staten Island. To help maintain its leadership position, North Shore-LIJ recognized the need to replace its current infrastructure with a single platform combined with state-of-the-art integrated technologies.

North Shore-LIJ Health System's CIO, Rick Carney said, "This new infrastructure helps solve the challenge of providing timely and reliable access to critical patient information. It also serves as the foundation from which advanced clinical applications such as telemedicine can be built upon. We like to say that our new infrastructure puts the "I" into the integrated delivery system. The assistance provided by NEC BNS, Cisco and Cablevision Lightpath, helped us meet our objectives quickly and cost effectively."

To achieve this transformation, NEC BNS, partnering with Cisco Systems and Cablevision's Lightpath, designed a converged solution using IP trunking through NEC' NEAX® 2400 IPX and NEAX® 2000 PBX's, Cisco routers and Cisco Video sessions. This will provide North Shore-LIJ with information on demand, a solid infrastructure, streamlined network administration, maintained transparency, use, a normalized communication path and effective cost savings by lowering maintenance and operator cost, giving the healthcare network a cost-effective network and improved applications for both employees and patients.

"NEC BNS was selected based on their ability to provide an experienced, one-stop, single point vendor that excels in the area of systems integration. They provide a reliable communication infrastructure, top-notch project management, unheralded PBX expert and the ability to stay within budget and on time. Their combined effort and coordination with Cisco and Lightpath has resulted in a very smooth conversion, with the new system being fully operational by the end of June. Our new infrastructure will provide the groundwork for achieving our business objectives, while providing a significant cost savings," said Dan Spinosa, Director of Telecommunications, North Shore-LIJ.

"The North Shore-Long Island Jewish Health System had a very clear mission for this technology initiative," said NEC BNS President and CEO, Tom Burger. "It was imperative to improve efficiencies in communications between both administrative and care-giving personnel, and provide cost savings and more personal, more responsive high-quality healthcare for its patients-all with no downtime."

"With the implementation complete, we are now able to achieve some of the business objectives that we set out to accomplish," said Rick Jerothe, Director of Enterprise Infrastructure, North Shore-LIJ. "Additionally, in using some advanced network technologies like Quality of Service (QOS) we have designed a network that we can proactively manage instead of simply reacting to problems."

"It was critical to consolidate our various platforms and reduce hardware iteration," further commented Carney. "NEC BNS converged the multitude of platforms with high simplified and seamless manageability. NEC BNS, Cisco and Lightpath designed a network that not only met all of our requirements, it surpassed them."

About NEC Business Networks Solutions, Inc.

NEC Business Network Solutions, Inc. (NEC BNS) is a multiservices systems integrator and NEC America's direct sales and service organization. The Irving, Texas-based NEC BNS is a \$600 million enterprise, employing over 1,200 experienced and dedicated employees in over sales and service offices throughout the United States and Puerto Rico. NEC BNS provides end-to-end voice, data and video communication network solutions and offers planning, designing, procurement, implementation, operational support, management and monitoring services-enabling its customers to be more productive, competitive and profitable. NEC BNS is a Cisco Systems Gold Certified Partner. For additional information about NEC BNS, please visit the company web site at www.necbns.com. NEAX is a registered trademark of NEC Corporation.

About North Shore-Long Island Jewish (LIJ) Health System

The nation's third largest, non-profit, secular healthcare system, the North Shore-LIJ Health System provides care for people at all stages of illness and health at 18 hospitals, four long-term care facilities, three trauma centers, seven home health agencies and 60 patient centers throughout Long Island, Queens and Staten Island. North Shore-LIJ facilities house more than 5,670 beds, and are staffed by over 7,000 physicians and 7,000 nurses -- part of a total workforce of more than 32,000, the largest on Long Island and seventh largest in New York City. For additional information on North Shore-LIJ, visit www.northshorelij.com.

About Lightpath

Cablevision Systems Corporation is one of the nation's leading entertainment and telecommunications companies. Its cable television operations serve more than 3 million households located in the New York metropolitan area. The company's advanced telecommunications offerings include its Lightpath integrated business communication services and its Optimum-branded high-speed Internet service. Cablevision's Rainbow Media Holdings, Inc. subsidiary operates programming businesses including American Movie Classics, Bravo, Fox Sports Net and other national and regional services. Cablevision also owns a controlling interest and operates Madison Square Garden and sports teams including the New York Knicks and Rangers. The company operates New York's famed Radio City Music Hall and owns and operates THE WIZ consumer electronics stores and Clearview Cinemas in the New York metropolitan area. Additional information about Cablevision Systems Corporation is available on the Web at www.cablevision.com

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